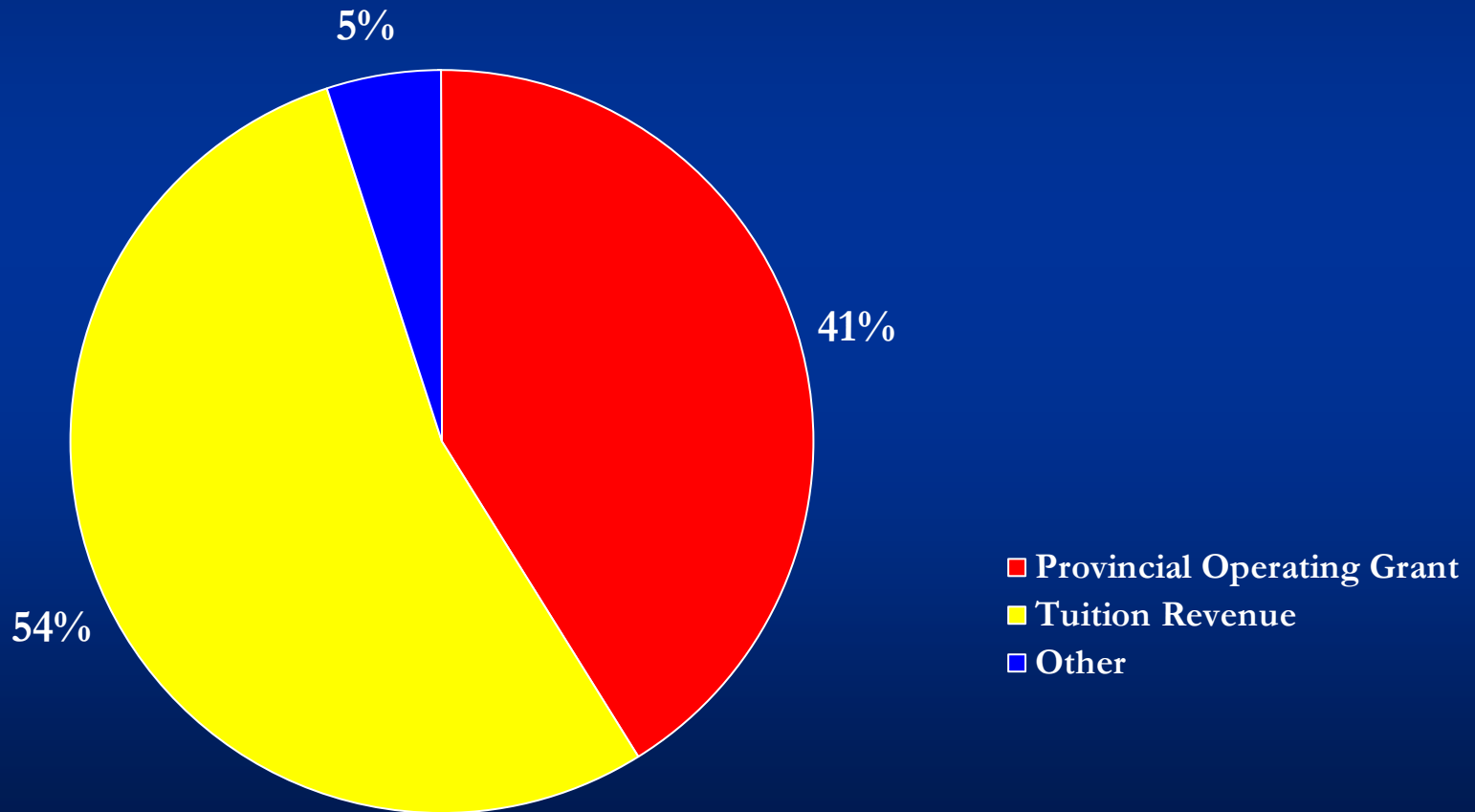


2006-07 Budget Planning

Fiscal Environment

UNB Saint John Campus

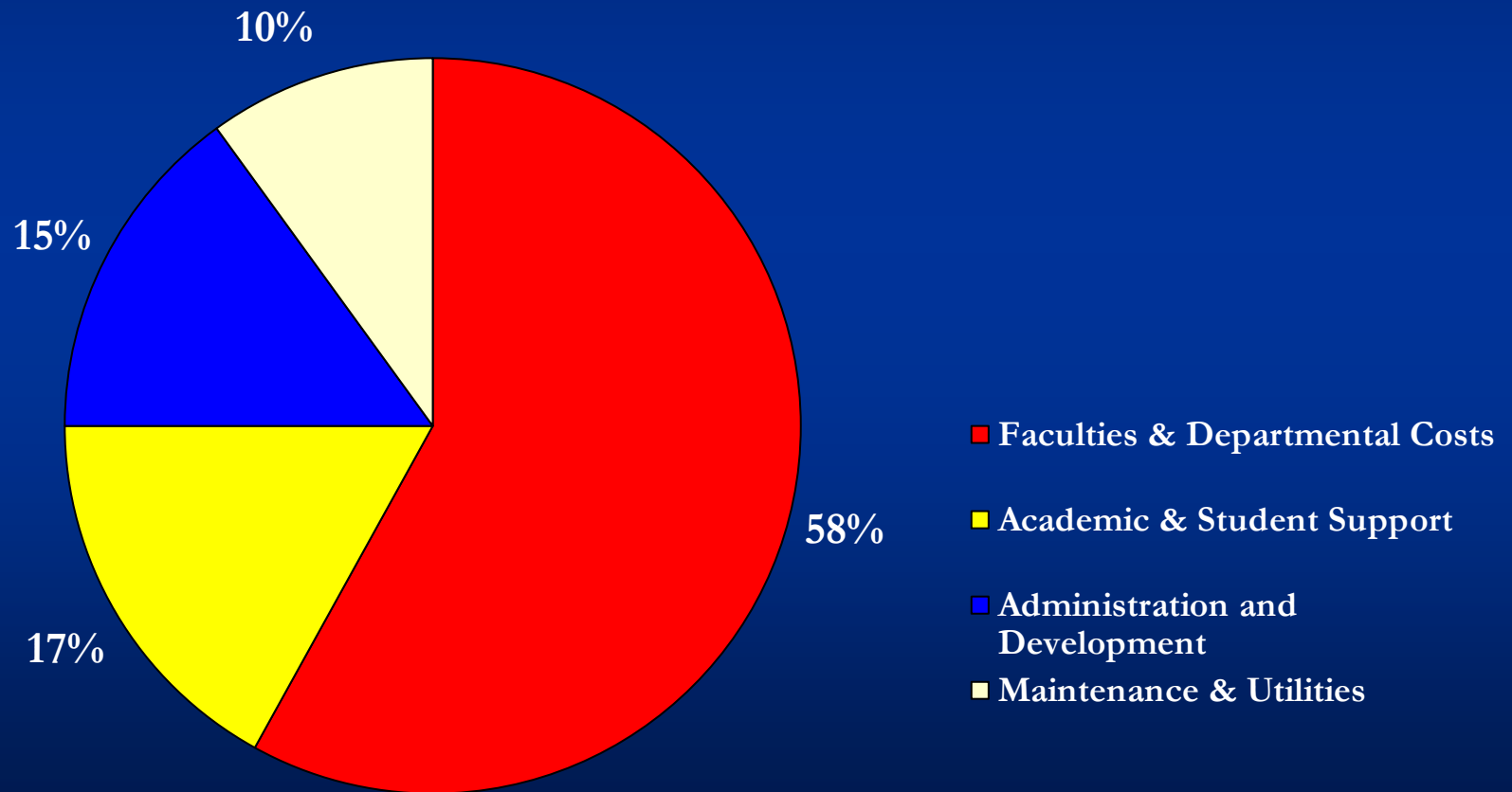
UNB Saint John Campus 2005-06 Budgeted Operating Revenues \$31.9 million



UNB Saint John Campus Operating Budget % Change

| | Budget | | |
|------------------------|--------------|--------------|--------------|
| | <u>03-04</u> | <u>04-05</u> | <u>05-06</u> |
| <u>Revenues</u> | | | |
| Provincial Grant | 2.00% | 3.10% | 3.60% |
| Student Fee Income | 12.8% | 28.4% | 1.74% |
| Other Income | 65.0% | 18.9% | 6.7% |
| | 9.10% | 16.40% | 2.70% |
| | 9.10% | 16.40% | 2.70% |

UNB Saint John Campus
2005-06 Budgeted Operating Expenses
(excluding ancillaries and contribution to capital)
\$31.9 million



UNB Saint John Campus Operating Budget % Change

| | Budget | | |
|------------------------------|--------------|--------------|--------------|
| | <u>02-03</u> | <u>03-04</u> | <u>04-05</u> |
| <u>Expenses</u> | | | |
| Faculties & Departments | 7.50% | 10.40% | 2.30% |
| Academic & Student Support | 2.80% | 9.80% | 7.50% |
| Administration & Development | 15.30% | 3.10% | 5.20% |
| Maintenance & Utilities | 12.70% | 22.70% | 10.50% |
| | 9.10% | 10.19% | 4.36% |

Current Outlook for 2005-06 Key Variables

- Enrolment – too early to tell
- Faculty Salaries – in negotiations
- Utilities – heating cost risk
- Basic Inflation – upward pressure on 2.5%

2006-07 Financial Framework

New Brunswick

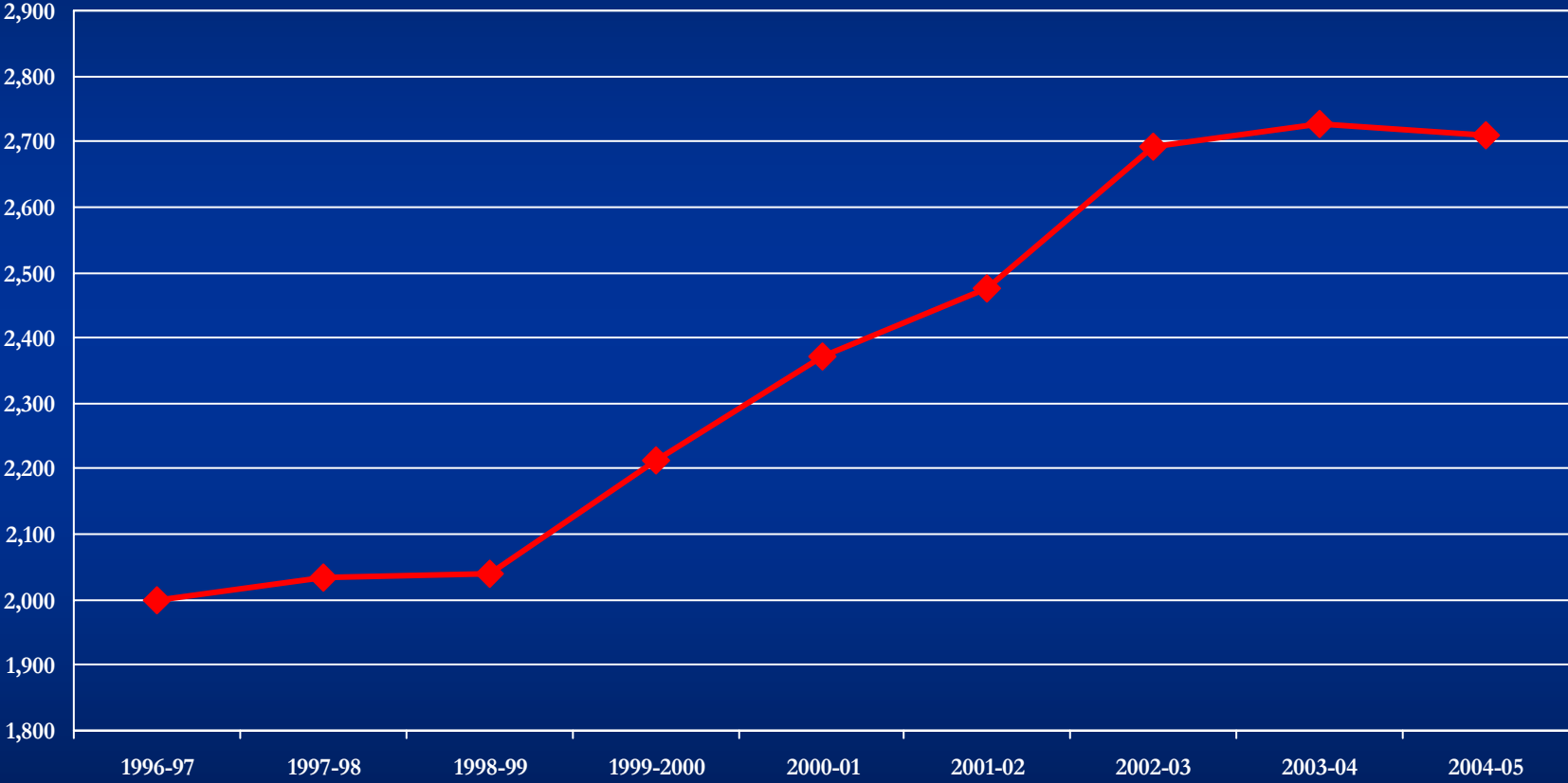
Provincial Operating Grant

| | <u>System Increase</u> | <u>UNB Increase</u> | <u>UNBSJ Increase</u> |
|------------------------------------|----------------------------|-------------------------|---------------------------|
| 2004-05 Actual (Including Advance) | 2.0% | 2.0% | 2.23% |
| 2005-06 Budget | 4.6% | 3.39% | 3.60% |
| <u>Planning</u> | | | |
| 2006-07 | 3.0% | 3.0% | 3.00% |
| 2007-08 | 3.4% | 3.25% | 3.00% |
| 2008-09 | 3.0% | 3.0% | 3.00% |

UNB Saint John Campus Tuition Revenue Budgeted Changes

| | Components | | | |
|------------------|---------------------------|-------------------------|---------------------------------------|---|
| | <u>Overall Change</u> | <u>Tuition Fees</u> | <u>International Differential</u> | <u>Enrolment Increase/ Decrease</u> |
| 2003-04 B | 12.80% | 5.75% | 9.0% | 3.5% |
| 2004-05 B | 28.40% | 5.75% | 9.0% | 5.3% |
| 2005-06 B | 1.74% | 5.0% | 11.0% | <.7%> |
| 2006-07 Planning | .31% | 4.0% | 4.0% | <2.5%> |

Saint John Campus Undergraduate & Graduate Enrolment (FT) Actual



UNBSJ
2005-06 Operating Budget
Tuition Revenue Budget
\$(000's)

| | <u>FTE Enrolment</u> | | <u>\$</u> |
|------------|----------------------|---|-----------------|
| Base | 2,506 | ↔ | \$16,068 |
| Above Base | 203 | ↔ | 1,200 |
| Total | <u>2,709</u> | | <u>\$17,268</u> |

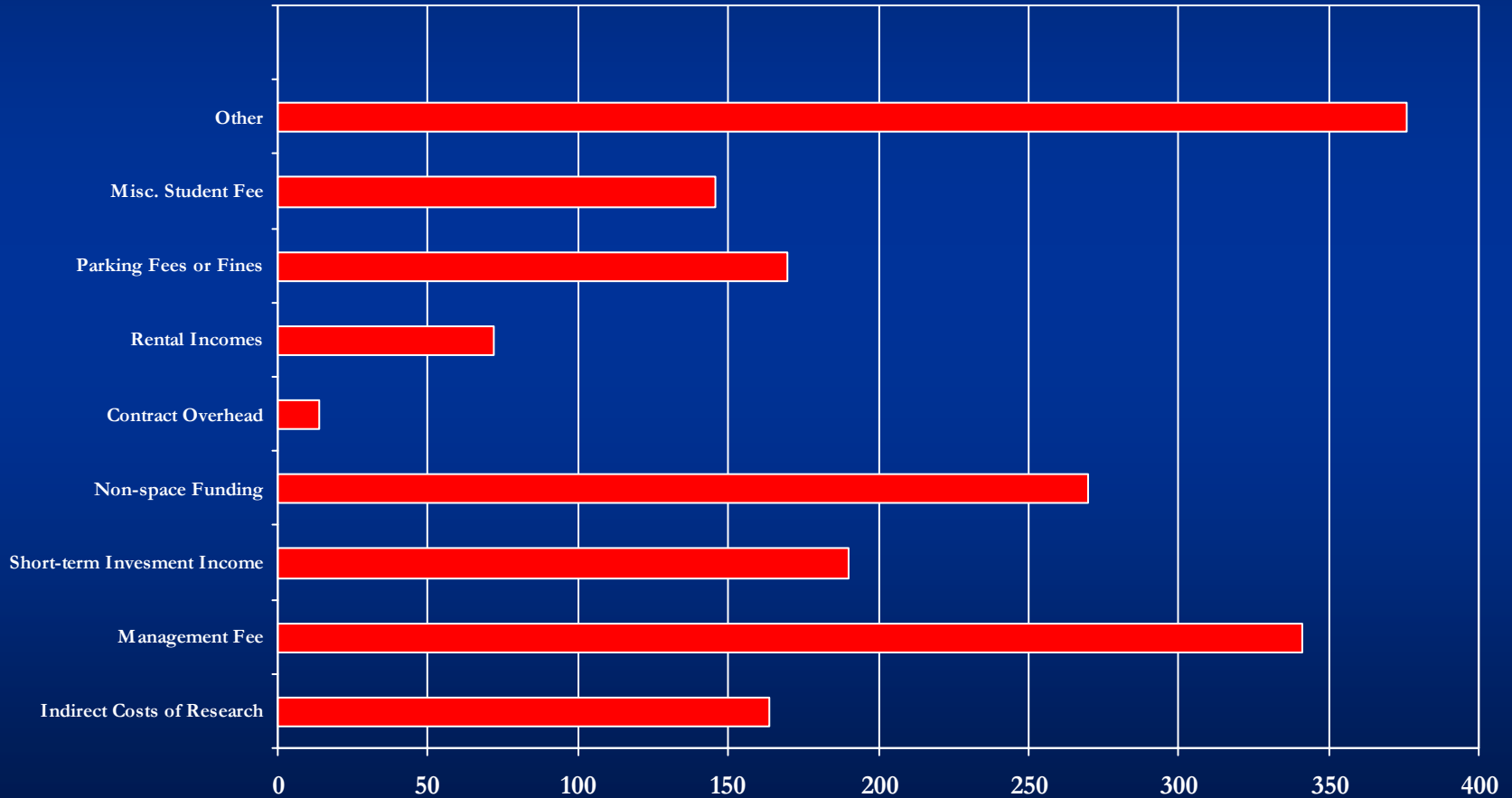
UNB Saint John Campus

Other Income

Budget

2005-06

\$(000's)



UNB Saint John Campus Operating Budget % Change

Budget

Planning

2006-07

03-04

04-05

05-06

Revenues

| | | | | |
|--------------------|--------|--------|-------|----------------------|
| Provincial Grant | 2.00% | 3.10% | 3.60% | 3.0% |
| Student Fee Income | 12.80% | 28.40% | 1.74% | 0.31% |
| Other Income | 65% | 18.90% | 6.70% | <7.26>% |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| | 9.10% | 16.40% | 2.70% | 1.01% |
| | <hr/> | <hr/> | <hr/> | <hr/> |

UNB Saint John Campus

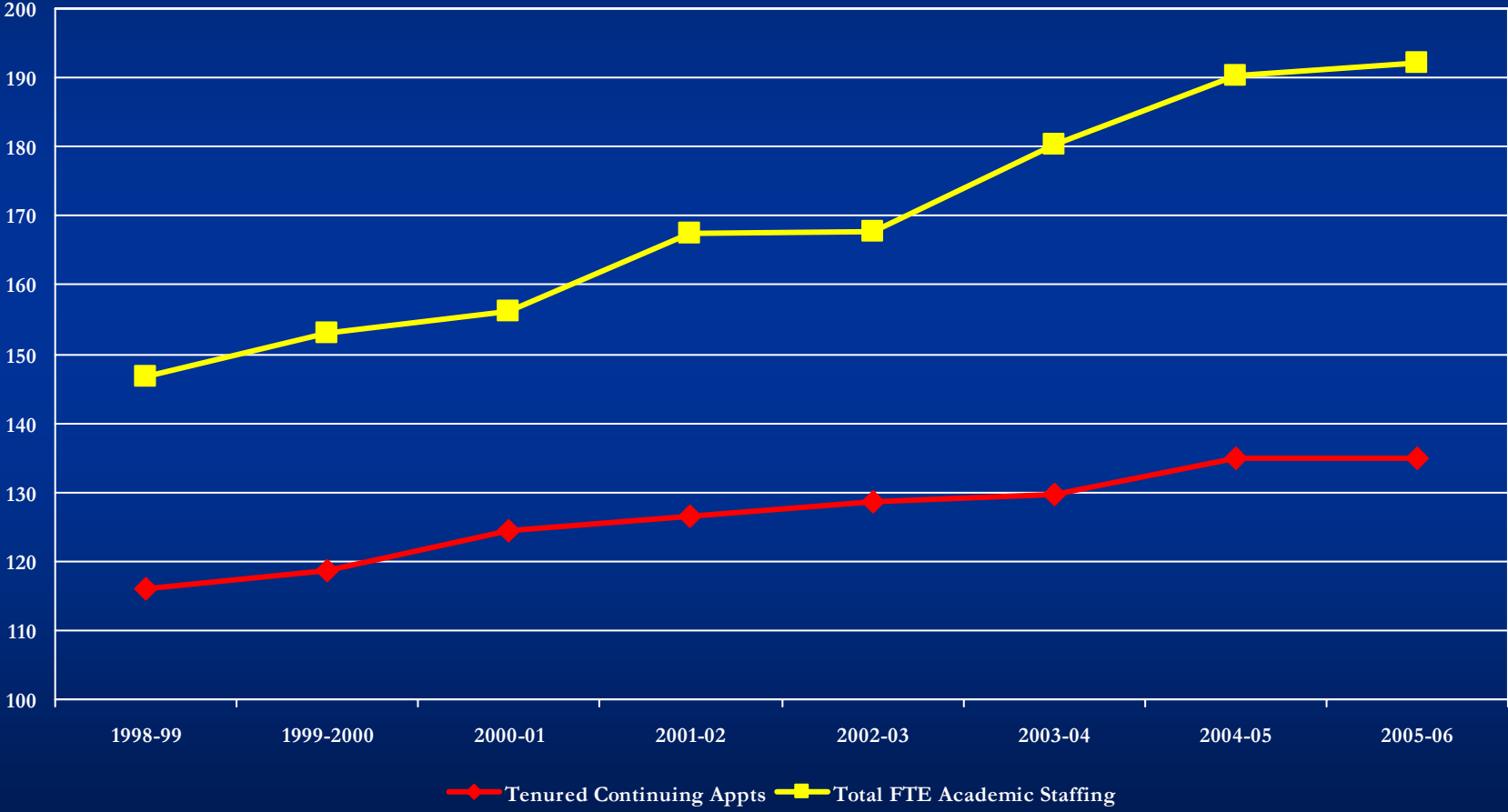
Operating Budget

% Change

| | Actual | | | Planning <u>2006-07</u> |
|------------------------------|--------------|---------------|--------------|----------------------------|
| | <u>03-04</u> | <u>04-05</u> | <u>05-06</u> | |
| <u>Expenses</u> | | | | |
| Faculties & Departments | 7.50% | 10.40% | 2.30% | TBD |
| Academic & Student Support | 2.80% | 9.80% | 7.50% | TBD |
| Administration & Development | 15.3% | 3.10% | 5.20% | TBD |
| Maintenance & Utilities | 12.7% | 22.7% | 10.5% | TBD |
| | <u>9.10%</u> | <u>10.19%</u> | <u>4.36%</u> | <u>4.40%</u> |

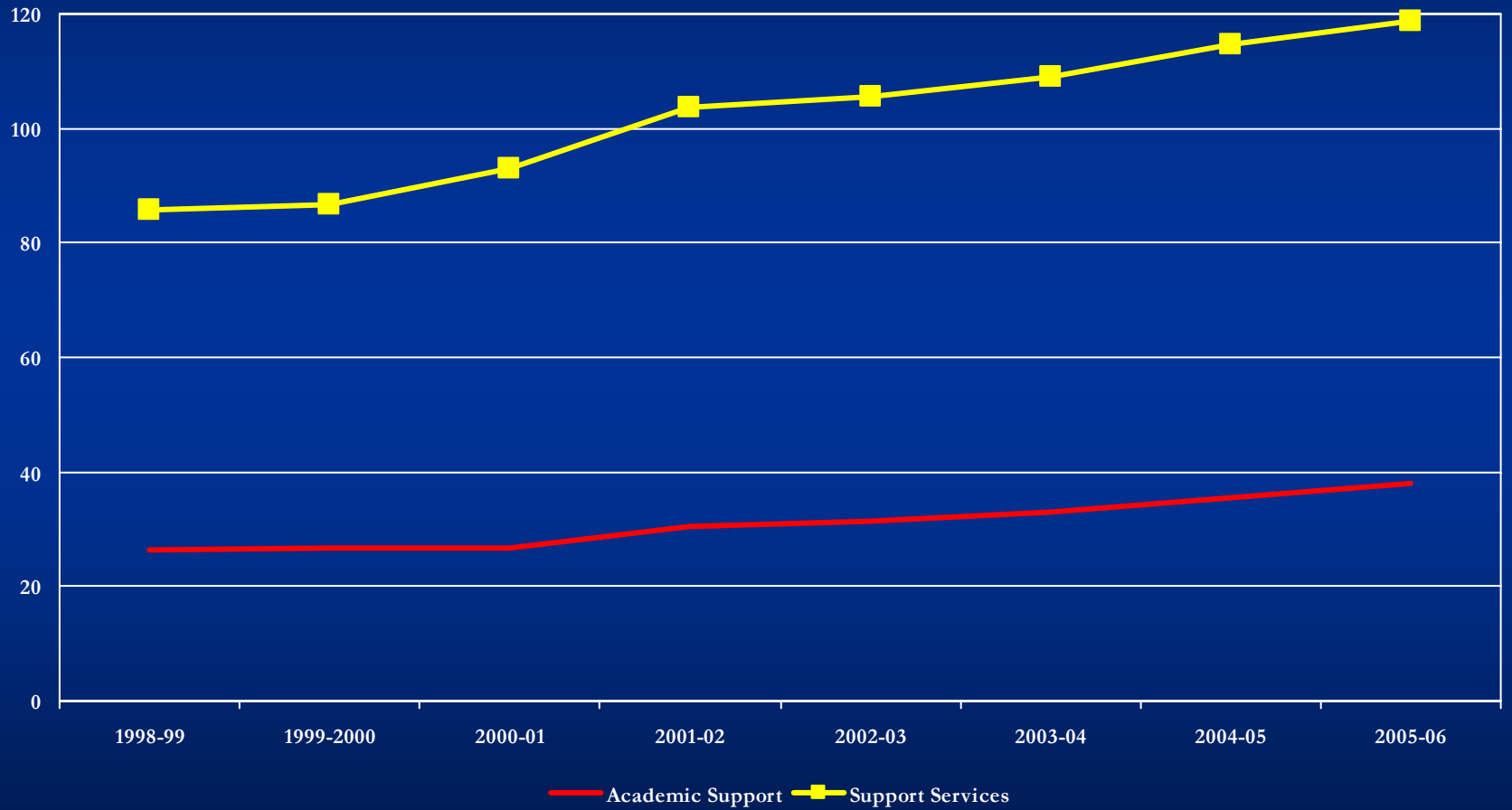
UNBSJ

Budgeted FTE Positions



UNBSJ

Staff FTE Positions



UNB Saint John Campus Operating Budget 2006-07 Expenses

- Status Quo Forecast 4.40%
 - Fiscal Environment to Balance Budget 1.01%
- Current Forecast Shortfall < 3.39%>

\$1,251,400 shortfall

UNBSJ

Annual Funding Challenge

(\$ millions)

Operations

| | |
|--|-----------------|
| | \$ |
| - To balance status quo budget | \$1.25 to \$1.5 |
| - To provide for priorities/improvements | 0.50 |
| | <hr/> |
| | \$1.75 - \$2 |

Capital

| | |
|---|-------|
| - To hold current Infrastructure position | 0 |
| - Improvements/modernize facilities | 2.0 |
| - Equipment Technology | .50 |
| | <hr/> |
| | 2.5 |

Additional annual long-term requirements \$4.25 - \$4.5