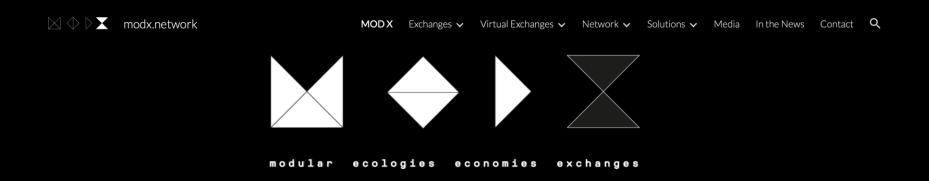
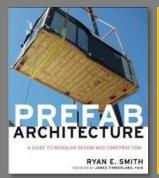
Ivan Rupnik, Ryan E. Smith, Founding Partners



MOD X is a knowledge management enterprise, bringing applied research expertise, connections and experience to both new and established players in the industrialized construction sector. We offer live and virtual education, lectures, workshops, and training regarding offsite, industrialized and volumetric modular delivery.

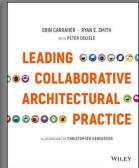
Ivan Rupnik, Ryan E. Smith, Founding Partners

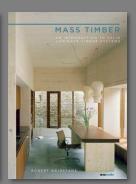


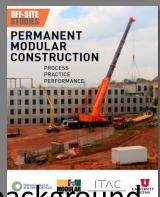




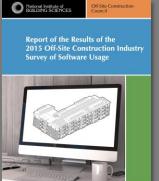


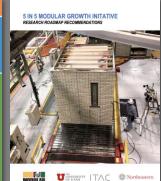














Ivan Rupnik, Ryan E. Smith, Founding Partners



































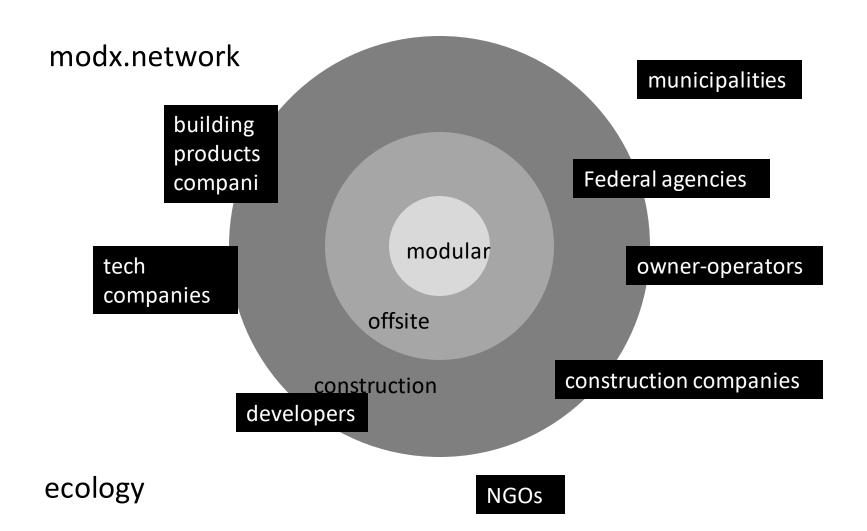












Ivan Rupnik, Ryan E. Smith, Founding Partners



Journey in Offsite
Helena Lidelow
April 30, 2020



Invention and Innovation in Modular

Julian Bowron May 8, 2020



Offsite Construction
Codes

Ryan Colker

May 12, 2020



Housing
Affordability
Carol Galante

May 13, 2020



Modular Veteran

Greg Sloditskie

May 18, 2020



Product Platforms

Craig Curtis

May 26, 2020



Innovative Industrial
Construction in
Academia

Daniel Hall

May 27, 2020



Environmental
Impact and Modular
John D. Quale

May 25, 2020



Vertical Integration

Vaughan Buckley

June 2, 2020

network (voices)

Ivan Rupnik, Ryan E. Smith, (MBI Fellows)

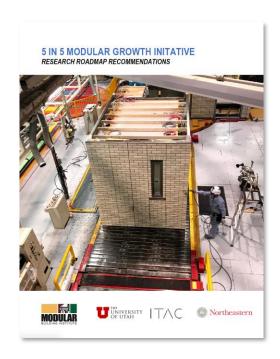


How do we **grow** market share from 2.5% to 5% in 5 years?

How do we grow capacity and capability sustainably?

projects / lessons / impacts

Ivan Rupnik, Ryan E. Smith



5 in 5 Modular Growth Initiative Report

Part 1: Member Workshop

Part 2: North American Survey

Part 3: International Case Studies

Ivan Rupnik, Ryan E. Smith

Our **survey** of the North American market found a growing enthusiasm among architects, engineers, owner-operators, even code officials for volumetric modular, especially for those that had had experience with it. Their frustration often came with the existing capacity and capability of the volumetric modular industry

Our **case studies** of volumetric modular industries outside of North America found a lower market share but higher profitability in other markets but a higher capacity and capability. We also found that a number of new players in the US were adopting business models similar to those in abroad.

Ivan Rupnik, Ryan E. Smith

Terminology is still confusing...

Offsite construction

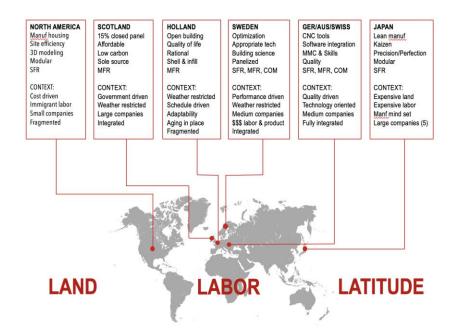
Open systems

Closed systems

Modular systems = closed systems (1D, 2D, 3D)

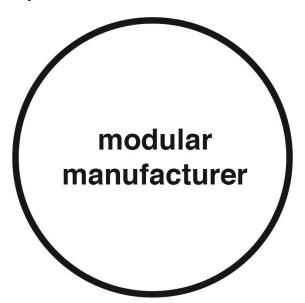
Ivan Rupnik, Ryan E. Smith

The offsite industry is still very localized – but some general principles do seem to apply and comparative studies are very valuable.



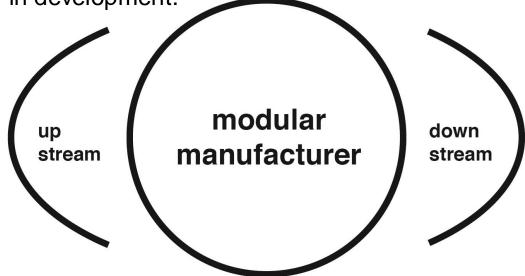
Ivan Rupnik, Ryan E. Smith

In the US, modular manufacturers come on to a project late in the process and are do not see it to its completion.



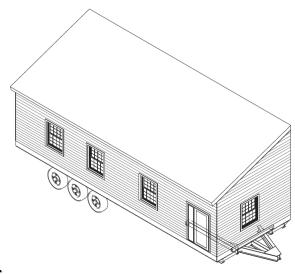
Ivan Rupnik, Ryan E. Smith

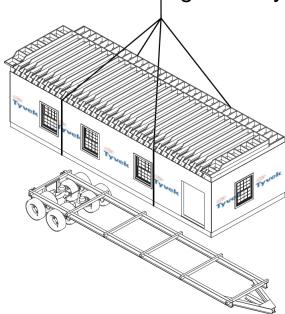
In more mature modular "ecologies", modular companies are involved in projects from start to finish. They also control more of the supply chain and are often involved in development.



Ivan Rupnik, Ryan E. Smith

Despite of a differences in regulation and quality, the US modular industry is still rooted in some of the logics of the manufactured housing industry.







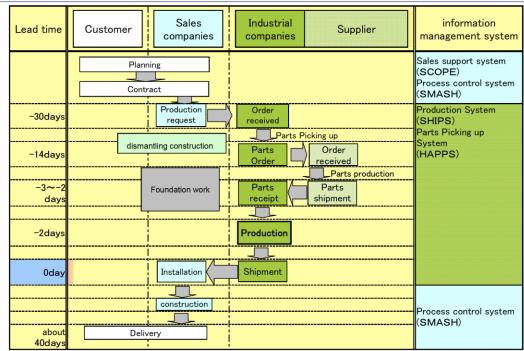


modx.network Ivan Rupnik, Ryan E. Smith

In Japan, after decades of promising "cheap" and "fast", modular companies now promise, and deliver on "control" and "quality" at a "mere 8%" mark up from conventional construction.

SEKISUI

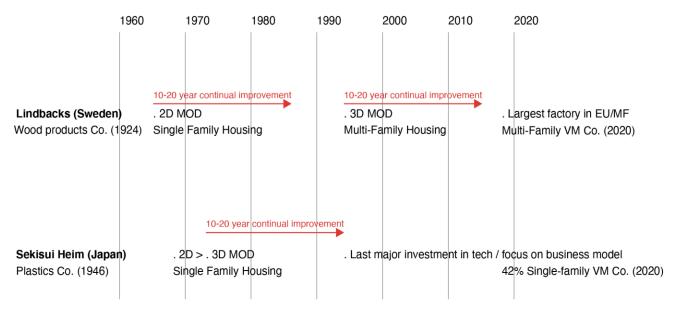
Flow from Planning to Delivery



SCOPE: Sekisui Cad-system Of Planning and Estimation SMASH: Sekisui Management Aid System of Heim HAPPS: Sekisui Heim information & Production System SHIPS: Heim Automated Parts Picking up System

Ivan Rupnik, Ryan E. Smith

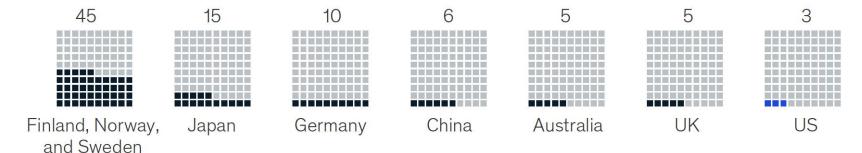
Continual improvement is a key to sustainable growth in capacity and capability



Ivan Rupnik, Ryan E. Smith

Data is still inconsistent...

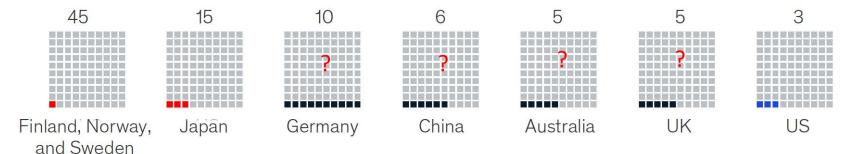
Current offsite share of housing, %



Ivan Rupnik, Ryan E. Smith

... because **terminology** is inconsistent.

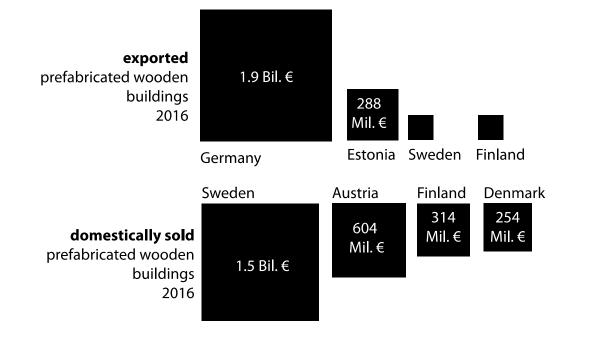
Current offsite share of housing, %



lessons

Ivan Rupnik, Ryan E. Smith

The EU, for example, has clear terminology, and therefore, better data.



Ivan Rupnik, Ryan E. Smith

Despite of significant progress, the (social and economic) value of design, vertical integration and automation is still not clear in the **North American** context, even within the offsite industry. This is an interdisciplinary problem that needs to be addressed before offsite will begin to grow sustainably.

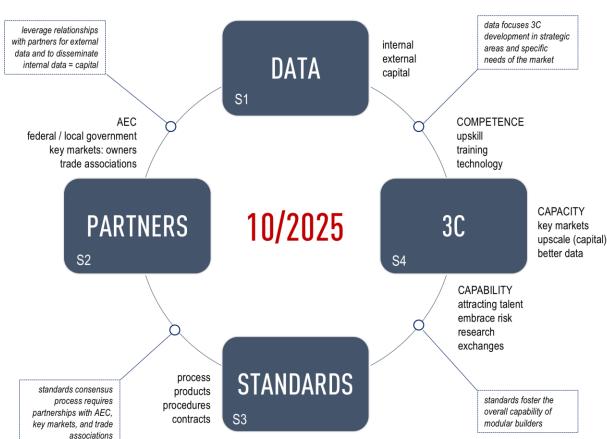
In **Europe** and **Japan**, design, vertical integration, automation as well as ecological sustainability are much more ingrained within the offsite industry, and yet high market share is relegated to the single-family sector.

While local contexts will continue to impact offsite construction, a more **comparative** and more **interdisciplinary approach** is needed if we are to progress.

Ivan Rupnik, Ryan E. Smith

We have provided MBI a set of priorities based on our ongoing research.

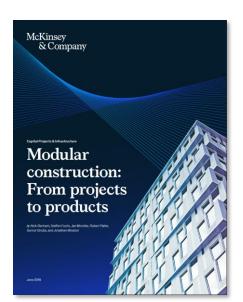
modx.network

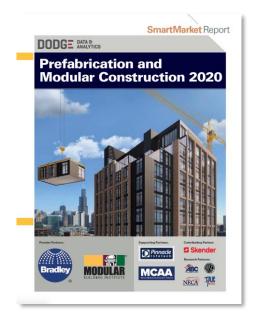


impact

Ivan Rupnik, Ryan E. Smith

We are happy to see our research impacting the work of others:







impact

Ivan Rupnik, Ryan E. Smith

This work is also beginning to influence decision making at the federal level:





impact



MOD X looks forward to collaborating with UNB and others in Canada!

OFF-SITE CONSTRUCTION RESEARCH CENTRE



Ivan Rupnik, Ryan E. Smith

THANK YOU!

join the modx.network...